

Mike Mytton

Mike became a freelance consultant in 1991 following a career with two large engineering and management consultancy firms.

He specialises in business planning, due diligence and market studies. He also provides training courses and has written extensively about the industry.

He has worked in Central Europe, South East Asia, the Middle East, Latin America and the CIS. Mike has an MSc in operational research and statistics and a macro-economics certificate from the London School of Economics.

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Since 1986, Mike has carried out the following studies:

Privatisation

Business analyst

Due diligence of Pakistan Steel, for a Kuwaiti investor

Due diligence of Erdemir, for Turkish buyer OYAK

Privatisation strategy advice, for Bureau of Public Enterprises, Nigeria

Privatisation review of Dunaferr, for Hungarian consultants advising the seller

Due diligence of Romanian steel company for buyer, for Samsung

Due diligence of Mexican steel company for buyer, for Mexican steel company

Valuation of Siderurgia Nacional for seller, for SN, Portugal

Project manager

Adviser on the privatisation of Niksic steelworks for Montenegrin Govt. / EAR

Privatisation and Transaction Agent for three large steelworks, Bulgaria, for Bulgarian

Privatisation Agency / European Commission

Restructuring

Business analyst

Review of restructuring of the Russian steel industry for the European Commission

Pre-privatisation review of Egyptian Iron and Steel Company, for European Commission

Project manager

Sector study - Malaysian steel industry, for Central Bank of Malaysia

Sector study – Thai steel industry, for Ministry of Industry / UNIDO

Due diligence for banks and other investors

Financial analyst

Feasibility study of steelmaking project in Pakistan, for private equity fund

Feasibility study of new long products plant in Nigeria, for Citibank

Feasibility and financial restructuring studies at Zaporizhstal, Ukraine, for OeKB and EBRD

Project appraisal of Maxi Holdings, Russia for EBRD

Post-privatisation loan, Ispat-Sidex, Romania, for EBRD

Project appraisal, Nizhny Tagil Iron and Steel Company, for OeKB

Post-privatisation loan, Ispat-Karmet, Kazakhstan, for EBRD

Project manager

Project review at Albanian long products plant, for EBRD

Feasibility studies and reviews at Niksic, for private equity fund

Project review at Georgian long products plant, for EBRD

Post-privatisation loan, OAM, Hungary, for EBRD

Market studies

Markets analyst

A review of the Malaysian steel market and the implications for trade regulations, for Lion Group
Review of the Croatian Restructuring Plan, for European Commission
Review of the Czech Restructuring Plan, for European Commission
European market review for a merger analysis, for UK Steel Company
Central and Eastern European market studies, for EC, IBRD, UNECE, IISI, EBRD
Trends in raw materials for the steel industry, for IFC

Other steel studies

Expert witness

Rebar price determination in a trade dispute, for EAPD

Transport specialist

Logistics reviews for iron ore mining projects in Brazil, Finland and Camerouns, for Tata-Corus

Logistics review for steelworks in Viet Nam, for Tata-Corus

Site location for new steelworks for IMIDRO, Iran

Site location for a new steelworks in Orissa, for European steel company

Project manager

Implementation of a steel trade agreement between the EU and the Govt. of Kazakhstan, for TACIS

Social impact of large steelworks, for Terengganu State, Malaysia

Trainer

Steel in a recession, for European Commission funded workshop

Workshops and seminars to the Board of steel company, Qatar, for QASCO

Business planning specialist in several workshops for Arab, African and Ukrainian steel managers, for UNIDO

Publications

Annual Review of the Steel Industry (Metals and Minerals, 1994, 1996, 1997, 1998)

The World Steel Industry: An age of new technology and open markets (Financial Times Management Report, 1997)

Steel (Financial Times Executive Commodity Reports 2000)

Steel in the New Europe: the impact of globalisation, accession and environmental policy (Metal Bulletin, 2004)

Steel and its raw materials: Global outlook to 2015 (Metal Bulletin, 2005)

Value Creation in the steel industry (Metal Bulletin, 2007)

Steel and its raw materials: Global outlook to 2020 (Metal Bulletin, 2008)

China's steel and raw materials – and their global impact (Metal Bulletin, 2009)

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