

## Ian Willcox

Ian started his career with nearly 10 years at the British Steel works at the Ebbw Vale and Llanwern in South Wales before joining WS Atkins Consultants. Ian spent more than 30 years with Atkins working on a wide variety of steel industry projects all over the world. These projects ranged from the design and construction of new iron and steel plants to technical support and due diligence for restructuring, project evaluation and privatisation for financial institutions, banks, steel companies and government agencies.

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Since 1970, he has carried out the following assignments:

### Project Engineering and Management

#### **Project engineer**

- Wire drawing plant for SNS, Algeria
- Specifications and pre-project studies for a new blast furnace for SNS El Hadjar
- Technical specifications for a complete sinter plant for Agruminsa, Spain
- Blast furnace No1 for Sicartsa, Mexico and for both the blast furnace and coke ovens for phase 2.

#### **Project Co-ordinator**

- Major modifications project for the coal preheating plant for a new coke oven complex British Steel, Scunthorpe.
- Modernisation and upgrading of iron ore and pellet handling facilities at Sidor, Venezuela
- Re-establishment of direct reduction plant for Perwaja, Malaysia

#### **Project manager**

- Steelworks modernisation and expansion study for Pakistan Steel Mills

#### **Resident Project Manager**

- Technical support for engineering and process studies for the modernisation and expansion of Cosipa, Brazil

### Technical Studies

#### **Technical adviser**

- Evaluation of proposal to rebuild coke ovens at Zisco, Zimbabwe for the ODA
- Review of Huta Buuczek, Poland
- Study of proposals for a steel plant at the Nador wire rod mill of Sonasid
- Feasibility for a proposed new steelworks in Malaysia for the Nusantara Group

## Restructuring

### Technical Adviser

Long term strategy study of Forjas y Aceros de Reynosa, Spain for European Commission  
Manpower restructuring proposals for Siderurica Nacional, Portugal  
Developing a strategic plan for the long term viability of Vitkovice, Czech Republic  
Sector study for Government of Trinidad and Tobago  
Review of the Czech steel sector restructuring plan for the European Commission  
Restructuring and long term strategy study of Sidermex, Mexico  
Review of the Malaysian steel industry for the Central Bank of Malaysia

## Due diligence

### Technical adviser

Ironmaking areas at Ispat-Karmet, Kazakhstan, for EBRD  
Review of Orinoco Iron's proposal for a new FINMET HBI plant at Puerto Ordaz, Venezuela for the funding agencies and banks  
Review of Otelinox, Romania for potential purchaser  
Iron and steelmaking at Nanjing Iron and Steel company, China for potential investor  
Iron and steelmaking at Kryvorizhstal, Ukraine for potential purchaser  
Iron and steelmaking at Erdemir, Turkey for potential investor  
Iron and steelmaking at Pakistan Steel Mills, Pakistan for potential investor

## Privatisation

### Technical adviser

Adviser to CDC on potential acquisition in Costa Rica  
Preparation of memorandum of information for sale of Iskenderon Steelworks, Turkey  
Review of Huta Zawiercie, Poland for potential purchaser  
Technical adviser: Review of 4 Polish steel companies for potential purchaser  
Review of Uzmetcombinat and preparation of information memorandum  
Privatisation of Niksic steelworks, Montenegro  
Privatisation of 3 Bulgarian steel works  
Review of Dunafer, Hungary for the consultants advising the Hungarian Government

## Expert Witness

### Steel industry expert

For the Government of Hong Kong case against the claim for compensation by ShunFung Ironworks for loss of business due to the resumption of their land by the Government

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